## SCHEDULE 3.21 TO THE COMPREHENSIVE INFRASTRUCTURE AGREEMENT ECONOMIC DEVELOPMENT

## **Schedule 3.21 - Economic Development**

Below are the economic development goals which Vendor will endeavor to achieve:

Anticipated New Northrop Grumman Employment	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Richmond Enterprise Solution Center and metro area		20	40	60	80	100	120	120	120	120
Southwest Enterprise Solution Center	47	133	173	219	295	295	295	295	295	295
Northrop Grumman Internal DR/Backup	1	10	20	35	50	60	65	75	75	75
Total Anticipated Headcount	48	163	233	314	425	455	480	490	490	490
Anticipated New NG Payroll (\$K)										
Richmond Enterprise Solution Center and metro area	0	700	1,400	2,100	2,800	3,500	4,200	4,200	4,200	4,200
Southwest Enterprise Solution Center	1,645	4,655	6,055	7,665	10,325	10,325	10,325	10,325	10,325	10,325
Northrop Grumman Internal DR/Backup	35	350	700	1,225	1,750	2,100	2,275	2,625	2,625	2,625
Total Anticipated Salaries	1,680	5,705	8,155	10,990	14,875	15,925	16,800	17,150	17,150	17,150
Base Salary Before Payment (\$K)										
Richmond Enterprise Solution Center and metro area	0	525	1,050	1,575	2,100	2,625	3,150	3,150	3,150	3,150
Southwest Enterprise Solution Center	1,234	3,491	4,541	5,749	7,744	7,744	7,744	7,744	7,744	7,744
Northrop Grumman Internal DR/Backup	26	263	525	919	1,313	1,575	1,706	1,969	1,969	1,969
Total Base Salary for Payment Calculation	1,260	4,279	6,116	8,243	11,156	11,944	12,600	12,863	12,863	12,863
Maximum Payment (\$K)	25	50	100	250	250	300	300	325	350	350

If Vendor fails to achieve the above applicable Total Base Salary for Payment Calculation goal, Vendor will pay to the Commonwealth an amount which will be calculated as follows:

(Total Base Salary for Payment Calculation) *minus* (Annualized based salaries as of the end of each Contract Year) with the result multiplied by five percent (5%).

The Parties agree that in no event will Vendor be obligated to pay an amount in excess of the amount shown above in the **Maximum Payment (\$K)** row. "New Northrop Grumman Employment" means new employees on Northrop Grumman's payroll in the Commonwealth of Virginia. These positions support NG internal and external activities, not VITA operations. "New NG Payroll" means the projected annual salaries for the New Northrop Grumman Employment positions.